

INTRODUCTION TO MATERIALS MANAGEMENT 7TH EDITION Manual

Introduction to Materials Management 7th Edition

Materials management is a critical component of supply chain and operations management that ensures the right materials are available at the right time, in the right quantity, and at the right cost to support an organization's production and operational goals. The Introduction to Materials Management 7th Edition is a comprehensive resource that provides in-depth insights into the fundamental concepts, strategies, and practical applications of materials management. This edition builds upon previous versions, incorporating the latest industry trends, technological advancements, and best practices to equip students and professionals with a robust understanding of materials planning, procurement, inventory control, and logistics.

Overview of Materials Management

Materials management encompasses a wide range of activities involved in the planning, acquisition, storage, and movement of materials within an organization. Its primary objective is to optimize the use of materials to enhance efficiency, reduce costs, and improve overall productivity.

Key Components of Materials Management

- **Procurement:** The process of sourcing and purchasing materials from suppliers.
- **Inventory Management:** Controlling stock levels to prevent overstocking or stockouts.
- **Material Handling:** The movement and storage of materials within facilities.
- **Logistics and Distribution:** Coordinating transportation and delivery of materials to the right location.
- **Planning and Scheduling:** Forecasting demand and planning material requirements accordingly.

The 7th edition emphasizes the integration of these components through modern techniques and technological tools, highlighting the importance of an efficient materials management system for achieving competitive advantage.

Core Topics Covered in the 7th Edition

The book provides a detailed examination of several core topics essential for mastering materials

management principles.

1. Materials Planning and Control

This section discusses techniques such as Material Requirements Planning (MRP), just-in-time (JIT) inventory, and lean manufacturing principles. It explores how forecasting and demand management influence procurement and inventory policies.

2. Purchasing and Supplier Management

Focuses on strategic sourcing, vendor evaluation, and building long-term supplier relationships. It covers negotiations, contract management, and ethical considerations in procurement.

3. Inventory Management Techniques

Covers various inventory control methods like Economic Order Quantity (EOQ), ABC analysis, safety stock calculations, and perpetual versus periodic inventory systems. The focus is on balancing inventory costs with service levels.

4. Warehouse and Storage Management

Addresses layout design, material handling equipment, and storage systems to optimize space utilization and efficiency.

5. Transportation and Logistics

Examines transportation modes, freight management, and distribution strategies to ensure timely and cost-effective delivery.

6. Information Technology in Materials Management

Highlights the role of ERP systems, barcoding, RFID, and other digital tools that streamline processes, improve data accuracy, and facilitate real-time decision-making.

Modern Trends and Innovations in Materials Management

The 7th edition recognizes the rapidly evolving landscape of materials management driven by technological advancements and market dynamics.

1. Integration of Supply Chain Technologies

Advances in cloud computing, big data analytics, and Internet of Things (IoT) are transforming how organizations manage materials. Real-time tracking and predictive analytics enable proactive decision-making.

2. Sustainability and Green Materials Management

Sustainable practices include sourcing eco-friendly materials, reducing waste, and optimizing transportation to minimize carbon footprints. The edition emphasizes environmental responsibility as a core aspect of modern materials management.

3. Automation and Robotics

Automation in warehouses, such as automated guided vehicles (AGVs) and robotic picking systems, enhances accuracy and reduces labor costs.

4. Risk Management and Supply Chain Resilience

The edition discusses strategies to mitigate risks related to supply disruptions, geopolitical issues, and market volatility, emphasizing the importance of flexible and resilient supply chains.

Practical Applications and Case Studies

The book integrates numerous real-world case studies illustrating successful implementation of materials management strategies across various industries, including manufacturing, retail, healthcare, and construction.

Case Study Highlights

- **Lean Inventory in Automotive Manufacturing:** How Toyota's Just-In-Time system minimizes waste and enhances efficiency.
- **Supplier Collaboration in Electronics:** Building strategic partnerships to ensure quality and timely delivery.
- **Sustainable Packaging in Retail:** Reducing environmental impact through innovative packaging solutions.
- **Warehouse Automation in E-commerce:** Utilizing robotics and IoT to handle high-volume order fulfillment.

These examples demonstrate the practical application of theoretical concepts and highlight the importance of strategic planning and technological integration.

Skills and Competencies Developed

By studying the Introduction to Materials Management 7th Edition, readers can develop a broad set of skills essential for careers in operations, supply chain management, and logistics.

Key Skills Include

- Demand forecasting and inventory planning
- Supplier relationship management
- Cost analysis and reduction strategies
- Utilization of technology tools like ERP and warehouse management systems
- Problem-solving and decision-making in complex supply chain environments
- Understanding of sustainability practices in materials management

These competencies are highly valued in today's competitive marketplace, making the knowledge gained from this edition highly applicable across various sectors.

Conclusion: Why Choose the 7th Edition?

The Introduction to Materials Management 7th Edition stands out as an authoritative resource that combines foundational principles with contemporary trends and technological innovations. Its comprehensive coverage makes it suitable for students, educators, and practitioners seeking to deepen their understanding of materials management fundamentals and their application in real-world scenarios.

Whether you are new to the field or an experienced professional, this edition offers valuable insights, practical tools, and strategic frameworks necessary for effective materials management. It emphasizes a holistic approach that integrates technology, sustainability, and efficiency, preparing readers to meet the challenges of modern supply chains.

Final Thoughts

Materials management continues to evolve rapidly, influenced by technological advancements and global market dynamics. The Introduction to Materials Management 7th Edition provides an up-to-date, in-depth exploration of this vital discipline, equipping readers with the knowledge and skills needed to optimize materials flow, reduce costs, and contribute to organizational success. Investing in this resource can significantly enhance your understanding of how effective materials management drives overall operational excellence and competitive advantage in today's interconnected world.

Materials Management 7th Edition: An In-Depth Review and Expert Analysis

Materials management is a cornerstone of efficient supply chain operations, production planning, and overall organizational effectiveness. Among the many textbooks and reference materials available on this subject, "Materials Management 7th Edition" stands out as a comprehensive, authoritative resource designed to equip students, practitioners, and academics with the latest insights and practical approaches in the field. In this article, we will delve deeply into what makes this edition noteworthy, exploring its structure, key features, pedagogical strengths, and how it positions itself as an essential guide for understanding the evolving landscape of materials management.

Overview of Materials Management 7th Edition

Materials Management 7th Edition is authored by renowned experts in the field of supply chain and operations management. As a cornerstone in the curriculum of industrial engineering, operations management, and logistics programs, this edition builds upon the foundational concepts established in previous editions while integrating recent developments, technological advancements, and industry best practices.

The book aims to provide a balanced blend of theoretical frameworks, practical applications, case studies, and contemporary trends. Its comprehensive scope covers everything from procurement and inventory control to logistics, warehousing, and sustainable materials management, making it a versatile resource for a diverse audience.

Core Objectives and Target Audience

Materials Management 7th Edition is designed with several core objectives:

- To introduce fundamental principles of materials management and their relevance in modern organizations.
- To equip readers with tools and techniques for effective planning, procurement, and control of materials.
- To demonstrate the integration of materials management with other functions such as production, marketing, and finance.
- To explore emerging trends such as automation, digitalization, and sustainability in materials management.

Target Audience:

- Undergraduate and graduate students in supply chain, logistics, operations, and industrial engineering.
- Practitioners seeking a comprehensive update on current practices and technological innovations.
- Academics and researchers interested in the latest theories and case studies.
- Managers and decision-makers aiming to optimize their materials management processes.

Structural Breakdown and Content Overview

The 7th edition of this textbook is meticulously organized to foster progressive learning. It typically encompasses the following parts:

Part 1: Foundations of Materials Management

This section lays the groundwork by exploring the basic concepts, evolution, and importance of materials management. Topics include:

- Definition and scope of materials management
- Objectives and functions
- Relationship with other organizational departments
- Historical development and modern challenges

Expert Insight: Understanding the foundational principles is essential for appreciating how materials management adapts to contemporary demands like globalization and technological change.

Part 2: Procurement and Purchasing

Procurement is the starting point of materials management. This section covers:

- Vendor selection and evaluation
- Purchase procedures and policies
- Negotiation strategies
- Contract management
- Ethical sourcing and sustainability considerations

Key Features: The inclusion of global sourcing strategies and supplier relationship management reflects the increasing complexity of procurement in today's interconnected markets.

Part 3: Inventory Management and Control

Efficient inventory management is vital for balancing costs and service levels. Topics include:

- Inventory valuation methods
- EOQ (Economic Order Quantity) models
- ABC analysis
- Safety stock and reorder point calculations
- Just-in-Time (JIT) and lean inventory techniques

Expert Tip: The book emphasizes real-world application through case studies illustrating how different industries optimize inventory levels.

Part 4: Warehousing and Storage

This section examines the principles of warehousing:

- Design and layout considerations
- Material handling equipment
- Storage systems (racking, shelving)
- Warehouse management systems (WMS)
- Automation in warehousing

Emerging Trends: The integration of robotics and IoT (Internet of Things) in warehouse operations is discussed extensively.

Part 5: Logistics and Distribution

This critical section explores the movement of materials from suppliers to end-users:

- Transportation modes and selection
- Network design
- Distribution strategies
- Reverse logistics and return management
- Global logistics challenges

Special Focus: The impact of e-commerce and omnichannel distribution on logistics planning.

Part 6: Materials Management in Modern Contexts

The final sections address contemporary issues like:

- Sustainable materials management
- Green supply chains
- Digital transformation and Industry 4.0
- Risk management
- Inventory analytics and data-driven decision-making

Expert Analysis: The book's emphasis on sustainability aligns with current industry priorities, making it a forward-looking resource.

Pedagogical Features and Learning Aids

Materials Management 7th Edition stands out not only for its content but also for its pedagogical approach, which enhances learner engagement and comprehension:

- Case Studies: Real-world examples from diverse industries illustrate theoretical concepts in practice.
- Review Questions: End-of-chapter questions facilitate self-assessment and reinforce learning.
- Practical Exercises: Hands-on problems and simulations enable readers to apply concepts.
- Illustrations and Diagrams: Clear visuals aid in understanding complex processes and systems.
- Latest Data and Trends: Up-to-date information reflects current industry standards and innovations.

This comprehensive approach makes the textbook suitable for classroom use, self-study, and professional reference.

Technological Integration and Digital Resources

In its 7th edition, the authors have integrated digital resources to complement the printed material:

- Online Learning Modules: Interactive tutorials and quizzes.
- Case Study Compilations: Digital access to detailed case studies for deeper analysis.
- Instructor Resources: PowerPoint slides, instructor guides, and test banks.
- Supplementary Articles: Access to recent journal articles and industry reports.

These resources facilitate blended learning environments and cater to diverse learning preferences.

Strengths and Limitations

Strengths:

- Comprehensive Coverage: From basic principles to advanced topics and emerging trends.
- Practical Orientation: Focus on real-world applications enhances relevance.
- Up-to-Date Content: Incorporates recent technological developments and sustainability issues.
- Clear Organization: Logical progression and well-structured chapters aid learning.
- Rich Pedagogical Tools: Supports varied teaching and learning styles.

Limitations:

- Depth of Technical Content: Advanced readers seeking in-depth quantitative models might find some sections introductory.
- Global Focus: While comprehensive, some regional practices may be underrepresented.
- Cost: As with many textbooks, comprehensive resources may be costly for some learners.

Conclusion: Is Materials Management 7th Edition Worth It?

"Materials Management 7th Edition" emerges as a highly authoritative, well-structured, and practically oriented resource suitable for a broad audience. Its balanced approach?covering fundamental principles, operational techniques, and modern innovations?makes it an essential reference for students aspiring to excel in supply chain and operations management, as well as practitioners seeking to update their knowledge.

The integration of current trends, such as automation, digitalization, and sustainability, ensures that readers are prepared for the evolving demands of the industry. Moreover, its pedagogical features enhance understanding and application, making it not just a textbook but a comprehensive learning tool.

In sum, if you are looking for a robust, current, and insightful guide into the complex world of materials management, Materials Management 7th Edition is undoubtedly a valuable investment that can serve as a cornerstone in your academic or professional journey.

Final Verdict:

A meticulously updated, comprehensive, and practical resource that adeptly bridges theory and practice?highly recommended for anyone serious about mastering materials management.

Question What are the key topics covered in the 'Introduction to Materials Management, 7th Edition'? The 7th edition covers fundamental concepts of materials management, including inventory control, procurement, logistics, supply chain management, and the role of materials management in organizational efficiency. How does the 7th edition of 'Introduction to Materials Management' address modern supply chain challenges? It discusses contemporary issues such as just-in-time inventory, technological advancements, global sourcing, and strategies for reducing costs and improving responsiveness within supply chains. What updates or new features are included in the 7th edition of this book? The 7th edition includes updated case studies, revised chapters on ERP systems and technology integration, and new insights into sustainable and lean materials management practices. Is this edition suitable for beginners or more advanced readers? The book is designed to be accessible for beginners while providing in-depth insights suitable for students and professionals looking to deepen their understanding of materials management concepts. How does the 7th edition of 'Introduction to Materials Management' incorporate real-world applications? It features practical examples, case studies, and industry best practices to help readers apply theoretical concepts to real-world scenarios in materials management and supply chain operations.

Related keywords: materials management, supply chain management, inventory control, procurement, logistics, production planning, operations management, warehouse management, supply chain strategies, manufacturing processes

Introduction To A Career Essay

Introduction to a Career Essay

When embarking on the journey of academic or professional writing, one of the most significant and foundational essays students and professionals often encounter is the career essay. An introduction to a career essay serves as the gateway to presenting your aspirations, motivations, and understanding of a specific profession. It sets the tone for the entire essay and provides readers with a clear idea of what to expect. Crafting a compelling introduction is crucial because it captures the reader's interest and establishes the purpose and scope of your writing.

In this comprehensive guide, we will explore the essential components of an effective introduction to a career essay, including its purpose, structure, and tips for writing an engaging opening. Whether you are a student preparing for a school assignment or a professional crafting a career statement, understanding how to write a strong introduction can significantly enhance your overall essay.

Understanding the Purpose of an Introduction in a Career Essay

The introduction of a career essay is more than just an opening paragraph; it is a strategic tool to engage the reader and lay the foundation for your narrative. Its core purposes include:

- **Capturing Attention:** Drawing the reader into your story or argument.
- **Providing Context:** Offering background information about your chosen career or field.
- **Stating Your Purpose:** Clarifying why you are interested in this career and what you hope to communicate.
- **Setting the Tone:** Establishing whether the essay is formal, personal, or analytical.

By effectively fulfilling these purposes, your introduction will motivate the reader to continue exploring your insights and experiences.

Key Elements of an Effective Introduction to a Career Essay

An impactful introduction should encompass several critical elements that collectively provide clarity and engagement. These include:

1. Hook or Attention-Grabber

Begin with an interesting fact, question, quote, or anecdote related to your chosen career. This element draws the reader's attention immediately and encourages them to read further.

Examples of hooks:

- A compelling statistic about the profession.
- A personal story or moment that sparked your interest.
- A thought-provoking question about the field.

2. Background and Context

Briefly introduce the profession or field you are discussing. This might include:

- The nature of the work involved.
- Its importance in society.
- Current trends or challenges in the industry.

3. Statement of Purpose

Clearly articulate your reasons for choosing this career. This helps to personalize your essay and provide insight into your motivations.

4. Thesis Statement or Main Idea

Present the central idea or argument of your essay. For example, if your essay is about how you plan to pursue your career, state your goals or the key points you will discuss.

Structure of an Introduction to a Career Essay

A well-structured introduction typically follows a logical flow, guiding the reader smoothly into the main body of the essay. Here is a suggested structure:

- Hook/Attention-Grabber
- Brief Background on the Profession
- Personal Motivation and Reasons for Choosing the Career
- Outline of Main Points or Objectives
- Thesis Statement or Central Focus

This structure ensures that your introduction is comprehensive yet concise, setting a clear direction for your essay.

Tips for Writing an Engaging and Effective Introduction

Crafting an introduction that captivates and informs requires attention to detail and thoughtful planning. Here are some practical tips:

- **Start with a compelling hook:** Engage your reader from the first sentence.
- **Be concise:** Avoid lengthy or overly detailed background information in the introduction.
- **Personalize your writing:** Share your unique perspective or experiences related to the career.
- **Use clear and precise language:** Make your purpose and thesis easy to understand.
- **Align with the overall tone of the essay:** Whether formal, personal, or analytical, ensure consistency.
- **Revise and edit:** Refine your introduction to eliminate errors and improve clarity.

Examples of Introductions to a Career Essay

To better understand how to craft your introduction, here are sample openings for different careers:

Example 1: Aspiring Teacher

"Since childhood, I have been enchanted by the transformative power of education. Watching my teachers inspire confidence and curiosity in their students sparked my desire to pursue a career in teaching. I believe that education has the ability to shape lives, and I am committed to becoming a dedicated educator who fosters growth and learning in every student."

Example 2: Future Engineer

"The thrill of solving complex problems and creating innovative solutions has always fascinated me, leading me to pursue a career in engineering. With advancements in technology shaping our world, I am eager to contribute to sustainable development and technological progress as a future engineer dedicated to making a difference."

Conclusion: The Importance of a Strong Introduction

An introduction to a career essay is more than just an opening paragraph; it is the first impression you make on your reader. A well-crafted introduction not only captures attention but also establishes the context and purpose of your essay, guiding the reader through your personal journey or professional insights. By including engaging hooks, clear background information, and a strong thesis statement, you set the stage for a compelling and cohesive essay.

Remember, investing time and effort into writing an effective introduction can significantly enhance the overall quality of your career essay. It serves as a vital tool to communicate your passion, goals, and understanding of your chosen profession. Whether you are exploring future aspirations or reflecting on your current path, a thoughtful introduction paves the way for a meaningful and impactful narrative.

Meta description: Discover how to write an effective introduction to a career essay. Learn key elements, structure, tips, and examples to craft an engaging opening that sets the tone for your career writing.

Introduction to a Career Essay: A Critical Gateway to Personal and Professional Development

In the realm of personal growth and professional aspiration, the introduction to a career essay serves as the foundational stepping stone that sets the tone, context, and direction of the entire narrative. It is more than a mere opening paragraph; it is an essential component that captures the reader's attention, provides clarity about the essay's purpose, and offers insight into the writer's motivations and aspirations. A well-crafted introduction not only engages but also establishes credibility, paving the way for a compelling exploration of career paths, experiences, and future goals. In this article, we delve into the nuances of crafting an effective career essay introduction,

examining its purpose, structure, and key elements through a detailed, analytical lens.

Understanding the Purpose of the Introduction in a Career Essay

Establishing Context and Setting the Tone

The introduction functions as the gateway to the essay, providing readers with essential background information and framing the narrative. It helps set the tone—whether formal, reflective, aspirational, or analytical—and prepares the reader for the content that follows. For example, an introduction that begins with a personal anecdote can evoke emotional engagement, while a factual statement can establish authority and credibility.

Capturing the Reader's Attention

In a competitive landscape of academic and professional writing, capturing the reader's interest is crucial. An engaging introduction can pique curiosity, pose intriguing questions, or offer compelling insights that motivate the reader to continue. Effective techniques include posing a thought-provoking question, citing a surprising statistic, or sharing an impactful personal story related to career development.

Stating the Purpose and Thesis

Central to any introduction is the clear articulation of the essay's purpose. This typically involves presenting a thesis statement—a concise summary of the main argument or focus of the essay. In a career essay, this could encompass the writer's chosen field, motivations, career goals, or the significance of their journey. The thesis serves as a roadmap, guiding both the writer and the reader through the subsequent discussion.

Structuring the Introduction of a Career Essay

Opening with a Hook

A compelling opening is vital for drawing readers in. Common strategies include:

- Personal Anecdotes: Sharing a brief story that highlights an initial interest or pivotal moment.
- Interesting Facts or Statistics: Presenting data that underscores the importance or relevance of the chosen career.
- Provocative Questions: Posing a question that stimulates curiosity about the career path.

Providing Background and Context

Once the hook captures attention, the introduction should offer background information. This might involve:

- Briefly describing the field or industry.
- Explaining the writer's initial exposure or experiences.
- Highlighting relevant influences or inspirations.

Presenting the Thesis Statement

The final part of the introduction should clearly state the main focus of the essay. For example:

- "This essay explores my journey toward a career in environmental engineering, driven by a passion for sustainable development and a desire to combat climate change."
- "Through reflecting on my academic pursuits and internships, I aim to demonstrate my commitment to pursuing a career in digital marketing."

A strong thesis provides clarity and sets expectations for the reader.

Key Elements of an Effective Career Essay Introduction

Clarity and Precision

The language used should be clear, concise, and focused. Avoid vague statements and ensure that the purpose of the essay is explicitly stated. Precision helps the reader understand exactly what to expect.

Personalization and Authenticity

Authenticity resonates with readers. Sharing genuine motivations, experiences, or challenges creates a compelling narrative. Personalization makes the essay unique and memorable.

Relevance and Focus

Every sentence in the introduction should contribute to establishing the context and purpose. Avoid unnecessary details or tangential information that might dilute the focus.

Engagement and Interest

Use engaging language and storytelling techniques to captivate the reader. An evocative opening

can make the difference between a forgettable essay and one that leaves a lasting impression.

Common Pitfalls to Avoid in the Introduction

- Vagueness: Statements like "I want to have a good career" are too broad. Instead, specify what "good career" means to you.
- Overloading with Details: The introduction should set the scene, not provide exhaustive background?save details for the main body.
- Lack of Focus: Avoid diverging into unrelated topics or personal philosophies unrelated to career goals.
- Generic Openings: Avoid clichés or generic statements that fail to distinguish your story.

Examples of Effective Career Essay Introductions

Example 1: Personal Anecdote Approach

"From the moment I helped my grandfather fix his broken bicycle at age ten, I discovered a passion for problem-solving and mechanics. This early experience ignited a lifelong interest in engineering, ultimately guiding me toward my goal of becoming a mechanical engineer dedicated to innovative design solutions."

Analysis: This introduction uses a personal story to establish motivation, clearly states the career goal, and sets an engaging tone.

Example 2: Fact-Based Opening

"With over 3.5 billion people relying on digital platforms daily, the field of digital marketing stands at the forefront of global communication. Inspired by this dynamic environment, I am committed to developing innovative strategies that connect brands with their audiences."

Analysis: It captures interest with relevant statistics, provides context, and states the writer's focus.

Conclusion: Crafting a Strong Introduction to Set the Stage for Success

An introduction in a career essay is more than an opening?it is a strategic tool that lays the groundwork for a compelling narrative. By thoughtfully establishing context, capturing interest, and clearly articulating purpose, writers can effectively engage their audience and provide a strong foundation for the story they wish to tell. A well-crafted introduction not only reflects the writer's personality, motivations, and aspirations but also demonstrates their ability to communicate clearly

and persuasively. As such, investing time and effort into this initial section can significantly enhance the overall impact of the essay, inspiring readers to understand and support the writer's career journey.

In summary, the introduction to a career essay is a critical component that combines storytelling, clarity, and purpose. Its strategic construction involves engaging hooks, contextual background, and a precise thesis statement. When executed effectively, it sets a compelling narrative that invites readers into the writer's world, paving the way for an insightful exploration of career ambitions, experiences, and future goals.

Question What is the purpose of an introduction in a career essay? The introduction sets the stage for the essay by presenting the career topic, capturing the reader's interest, and providing a thesis statement that outlines the main focus of the essay. How do I make my introduction engaging in a career essay? You can start with a compelling anecdote, a surprising fact, or a relevant quote to grab the reader's attention and make them interested in your career topic. What key elements should be included in the introduction of a career essay? The introduction should include a hook to attract interest, background information on the career, and a clear thesis statement outlining your main point or purpose. How long should the introduction be in a career essay? Typically, the introduction should be concise, roughly 10-15% of the total essay length, providing enough context without overwhelming the reader. What examples can I use in my introduction to make it relevant? You can include recent industry trends, personal motivation for choosing the career, or notable achievements related to the field to make the introduction relevant and engaging. Should I mention my personal goals in the introduction of a career essay? Yes, including your personal goals can provide a clear direction for the essay and help the reader understand your motivation and aspirations within the career. How can I effectively connect the introduction to the main body of my career essay? End the introduction with a thesis statement or a guiding question that the body of the essay will address, creating a seamless transition. What common mistakes should I avoid in writing an introduction to a career essay? Avoid vague statements, excessive background information, or a lack of a clear thesis. Also, steer clear of clichés and ensure the introduction is focused and relevant. How can I tailor my career essay introduction for different audiences? Adjust your language, level of detail, and focus based on whether your audience is academic, professional, or general readers to make your introduction more impactful.

Related keywords: career overview, professional goals, career path, personal motivation, skill development, industry insights, educational background, career challenges, future aspirations, relevant experiences

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